EFFECTIVE DATE: October 7, 2004 EXPIRATION DATE: October 7, 2009

# MARSHALL PROCEDURAL REQUIREMENTS

**DA01** 

# **CUSTOMER SATISFACTION**

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# **DOCUMENT HISTORY LOG**

Status (Baseline/ Revision/ Canceled)	Document Révision	Effective Date	Description
Baseline		8/13/01	New document to address customer satisfaction in accordance with ISO 9001:2000.
Revision	A	10/7/2004	Changed "MPG" to "MPR" and "Marshall Procedures and Guidelines" to "Marshall Procedural Requirements" throughout document; Revised text in sections 2, 3, and 4 to use "shall" to state requirements; Updated font

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#### **PREFACE**

#### P.1 PURPOSE

This Marshall Procedural Requirements (MPR) document defines the Marshall Space Flight Center (MSFC) customer satisfaction process that ensures the continuing suitability, adequacy, and effectiveness of satisfying the Center's customer requirements. To the extent possible, it leverages existing MSFC processes and tools for collecting customer feedback and reporting MSFC's customers' satisfaction. It also provides the process for senior management to set and monitor critical, top-level customer satisfaction objectives.

#### P.2 APPLICABILITY

This MPR applies to gathering and processing customer satisfaction feedback from both internal and external customers.

### P.3 AUTHORITY

MPD 1280.1, "Marshall Management Manual"

#### P.4 APPLICABLE DOCUMENTS

- a. MPR 1280.4, "MSFC Corrective Action System"
- b. MWI 1280.2, "MSFC Customer Feedback System"
- c. MPR 1000.1, "Center Strategic Planning Process"
- d. MPR 1130.1, "MSFC Implementation Planning Process"
- e. MPR 1130.2, "MSFC Annual Report Process"
- f. MPR 1280.9, "Continual Improvement"
- g. NPR 1441.1, "NASA Records Retention Schedules" (NRRS)

### P.5 REFERENCES

None

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# P.6 CANCELLATION

MPG 1280.8 Dated August 13, 2001

Original signed by Robin N. Henderson for

David A. King Director

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#### DOCUMENT CONTENT

#### 1. **DEFINITIONS**

- 1.1 <u>Customer</u>. Any recipient of an MSFC-supplied product or service. Customers include: Public/Taxpayers, NASA Headquarters and other NASA Centers, other Government agencies, contractors, academia, small business, community, private industry, news media, and internal MSFC Directorates/Offices.
- 1.2 <u>Customer Feedback</u>. An MSFC customer's communication (e.g., complaint, observation, or compliment) regarding delivered MSFC products and services, as documented on MSFC Form 4306, "Marshall Space Flight Center Customer Feedback," or another tool that meets the intent of this MPR.
- 1.3 <u>Customer Satisfaction</u>. Customer's perception of the degree to which the customer's requirements have been fulfilled.
- 1.4 <u>Product</u>. The result of activities or processes, which is delivered to the customer.
- 1.5 <u>Product/Service Provider</u>. The lead entity responsible for the product/service with direct interface with the customer.
- 1.6 <u>Service</u>. The results generated by activities at the interface between the supplier and the customer and by supplier internal activities to meet customer needs.

#### 2. RESPONSIBILITIES

- 2.1 <u>Center Director</u>. Shall be responsible for defining Center-level customer satisfaction objectives and monitoring critical customer satisfaction metrics.
- 2.2 <u>Associate Center Director</u>. In conjunction with the Center Director, shall define MSFC's customer satisfaction objectives, select metrics for monitoring and reporting, and report results to the Marshall Quality Council (MQC).
- 2.3 <u>Directorate/Office Management</u>. Shall establish organizational objectives/metrics and select the directorate/office Organization Customer Feedback Coordinator. Shall respond, as necessary, to customer feedback regarding their areas of responsibility.
- 2.4 <u>MSFC Customer Satisfaction Coordinator</u>. Shall consolidate the Customer Satisfaction data for reporting to/review by the MQC.
- 2.5 <u>Organization Customer Feedback Coordinator</u>. Shall assemble data and metrics for management. Shall be responsible for modifying tools, as required.

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2.6 <u>Product/Service Provider</u>. Shall solicit customer feedback. Shall conduct follow-up with the customer to address their issues and concerns, as appropriate.

# 3. PROCEDURE

Actionee		Action (Shall):
Center Director/ Associate Center Director	3.1	Define MSFC's customer satisfaction objectives and select metrics for monitoring and reporting.
Directorate/ Office Management	3.2	Define directorate/office objectives that meet the Center's customer satisfaction objectives (reference MPR 1130.1, "MSFC Implementation Planning Process," and MPR 1000.1, "Center Strategic Planning Process").
	3.3	Develop customer satisfaction metrics based upon directorate/office objectives. For assistance in developing metrics, reference MPR 1130.1, "MSFC Implementation Planning Process;" MPR 1130.2, "MSFC Annual Report Process;" and MPR 1000.1, "Center Strategic Planning Process."
	3.4	Identify the customers for the products/services provided. Customers may be identified within a work control system or data base or maintained as a separate list. The provider shall be able to differentiate between internal and external customers.
	3.5	Update the customer lists at least annually, and retain.
	3.6	Use current MSFC customer feedback tool (reference MWI 1280.2) or develop appropriate tool(s) to ensure customer satisfaction feedback is documented. Overall customer satisfaction reflects the total relationship with the customer not just satisfaction with the end product. The tools shall support an appropriate method for collecting customer feedback. Possible methods are as follows: (1) analysis of existing data, (2) direct observation, (3) one-on-one interviews, (4) focus groups, and (5) surveys. (It may be a paper form delivered/supplied with products, online data entry forms, or verbal communication (interview), etc.)
	3.6.1	The customer satisfaction feedback shall solicit the customer

perceptions appropriate for the product or service such as the

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		following:
		<ul> <li>Were the customer's requirements met</li> <li>What is important to the customer</li> <li>Schedule</li> <li>Cost</li> <li>Safety</li> <li>Overall customer satisfaction</li> <li>Customer explanation for dissatisfaction, if any</li> <li>Technical accuracy, if applicable.</li> </ul>
Product/ Service Provider	3.7	Select appropriate customers and solicit their customer feedback.
	3.7.1	Document customer feedback using appropriate tool(s).
	3.7.2	Any significant negative comments or problems reported by external customers shall be processed in accordance with MWI 1280.2 and screened for input to the corrective action system (reference MPR 1280.4).
	3.8	Conduct follow-up with the customer to address their issues and concerns, as appropriate.
Directorate/ Office Management/ Project Manager or Designee	3.9	Process customer feedback into an appropriate metric format. Consider customer satisfaction metrics that are appropriate for both negative and positive outcomes.
Organization Customer Feedback Coordinator	3.10	Review, consolidate, and provide selected metrics to directorate/office management and subsequently to the MSFC Customer Satisfaction Representative Coordinator.
MSFC Customer Satisfaction Coordinator	3.11	Consolidate all directorate/office customer satisfaction metrics and provide integrated metrics for MQC review.
Coordinator		NOTE: Based on customer satisfaction results, the MQC shall consider adjusting the customer satisfaction objectives.
	3.12	Input to continual improvement process, as necessary.

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#### 4. RECORDS

The directorate/office manager or designee shall retain the customer list(s) for 3 years. After 3 years, the customer lists records shall be discarded in accordance with NPR 1441.1, Schedule 1/26.5 (pending approval).

The MSFC product or service provider shall retain the customer satisfaction feedback documentation for 3 years from the date it was documented in accordance with NPR 1441.1, Schedule 1/26.5 (pending approval).

The directorate/office customer satisfaction objectives and the reported metrics shall be maintained in accordance with MPR 1130.1 and MPR 1130.2.

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# 5. FLOW DIAGRAM

